



Glosap

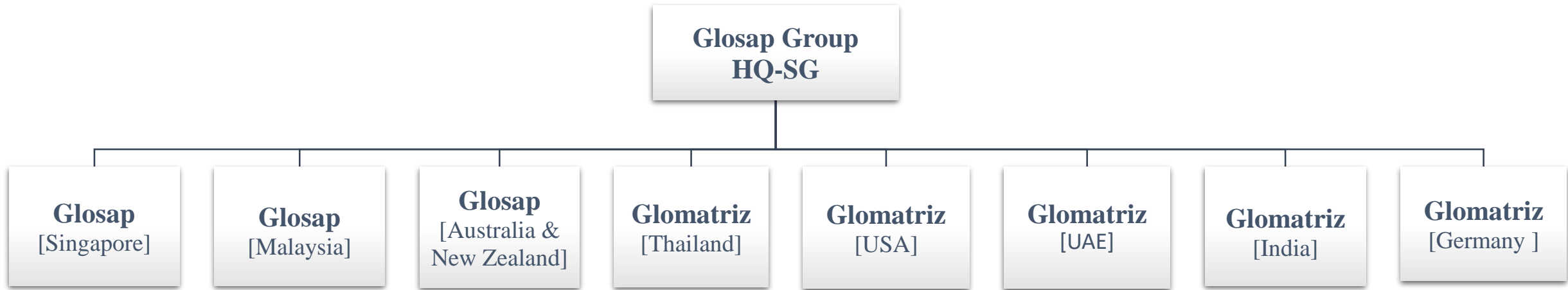
One Stop IT Centre – For all Business Needs

| Singapore | Malaysia | Australia | New Zealand | Thailand | Germany | USA | UAE | India |
[IoT, Robotics Automation [RPA], AI, Blockchain, Cybersecurity, SAP HANA & MS Dynamics]




Glosap Group - A Synopsis

[IoT, Robots, AI, Blockchain, Cybersecurity, SAP & MS Dynamics]



Glosap Group – Management Team


Venkatesh Babu
Managing Director
25+ Yrs in SAP, RPA & AI



Andreas wezler
Executive Director
30+ Yrs Exp. In SAP & BI




Dr. Muthukumar
Strategic Advisor
20+Yrs exp in Advisor



Mr. William Nyam
Strategy Director
25+ Yrs in Strategic Planning




Humayun Begum Ibrahim
Executive Director
30+ Yrs exp in Business Management



Datuk Hewlee Lam
Executive Director
35+Yrs in Global Business



Shyam Mamidi
Global Director
35+Yrs in Global Business



Dr. Baskarn
IoT & AI – Advisor
20+ Years in Research



Mr. Jivan
Regional Director
25+Yrs in Strategic Mgmt.



Harish Bhaskaran
Technical Director
15+ Yrs exp in SAP & AI



Mrs. Jaya
HR Director
15+ Yrs in HCM

- 500+ Man Years of Consulting Experience**
- 200+ SAP Consultants with HANA Team**
- 100+ Successful SAP Projects**
- 50+ Global customers**
- 20+ Industry Verticals**
- 10+ years of SAP Partnership**
- 10+ Years of Microsoft Partnership**
- 2+ Years of IoT, Robots with AI**
- 2+ Years of GRC and Cyber security**



Glosap – Market Reach



ROBOTICS
MARCH - 2020
CIOINSIDERINDIA.COM

CIO Insider

CONTRIBUTORS

Amit Luthra, Director & GM – Storage & CI, India Commercial, Dell Technologies

Sunil Khosla, Head Digital Business, India Transact Services

N. Jayantha Prabhu, Group CIO, Essar Group

GLOSAP CONSULTING GROUP
INTRODUCING BUSINESSES TO
AI & ROBOTICS

VENKATESH BABU,
MANAGING DIRECTOR



Nobel Laureate Daniel Kahneman, in his book "Thinking Fast and Slow" (2011), describes two ways of human thinking: System 1 and System 2. As he describes, System 1 is always switched on. It's automatic, fast, unconscious, and stereotypical. Never in doubt, system 1 is extremely quick and efficient in recognizing known patterns and fitting the new concepts into

GLOSAP IS AN INNOVATIVE SOLUTION PROVIDER AND PARTNERING WITH SAP, MICROSOFT, INTELLIGENT TECHNOLOGIES AND SOLUTION PROVIDER

the established perspectives. It is at work while you are driving on an empty road without thinking and can read text on billboards without paying attention. At workplace, System 1 makes you feel comfortable in familiar situations; however, it also leads you away from data-driven decision-making towards intuition and biases. System 2, however, is the opposite — it's usually switched off. It is slow, conscious, calculating, and logical. One uses it for complex calculations, analysing data and for learning new skills. The problem is that System 2 is lazy, and it takes focused efforts to switch it on. Therefore, people fail to use it in many situations and rely on intuition instead.

Today's knowledge workers need to find the right balance of using System 2 for critical decision-making while not overloading it with unnecessary tedious operations. Thus, we happily rely on computer systems to operate numbers and other types of structured data. With the technological advancements

soaring every day, industry experts have envisioned the future of corporations where incredible productivity is powered by RPA bots that perform repetitive operations across all divisions of the enterprise and cognitive bots adjust unstructured, "human" information into a structured form. This approach will give human workers the time and opportunity to realize their creative potential working on projects and ideas that will improve our future.

According to your expertise, how can businesses cut their Processing cost significantly with Robots (RPA)?

Sitting right at the centre of this phenomenal IT trend is Glosap Consulting Group. We are one of the leading RPA (Robotics Process Automation) and RaaS

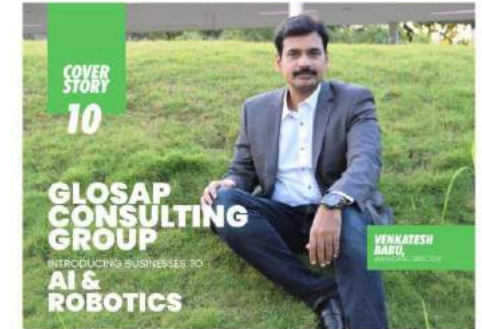


(Robotics-as-a-Service) Service Providers across the globe and serving a plethora of Global clients for Productivity Improvement and maximising their profitability by adopting latest technologies. Glosap is an Innovative solution provider and partnering with SAP, Microsoft, Intelligent Technologies and solution providers. Hence, Glosap's team has brushed business process optimization skills and knowledge for handling different enterprise applications for the past 14+ years in the global market.

Talking about Robotics, RPA is the use of software to 'mimic' the actions a human user would perform, at scale, to automate business processes. RPA is best

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GLOSAP CONSULTING GROUP
INTRODUCING BUSINESSES TO
AI & ROBOTICS

VENKATESH BABU,

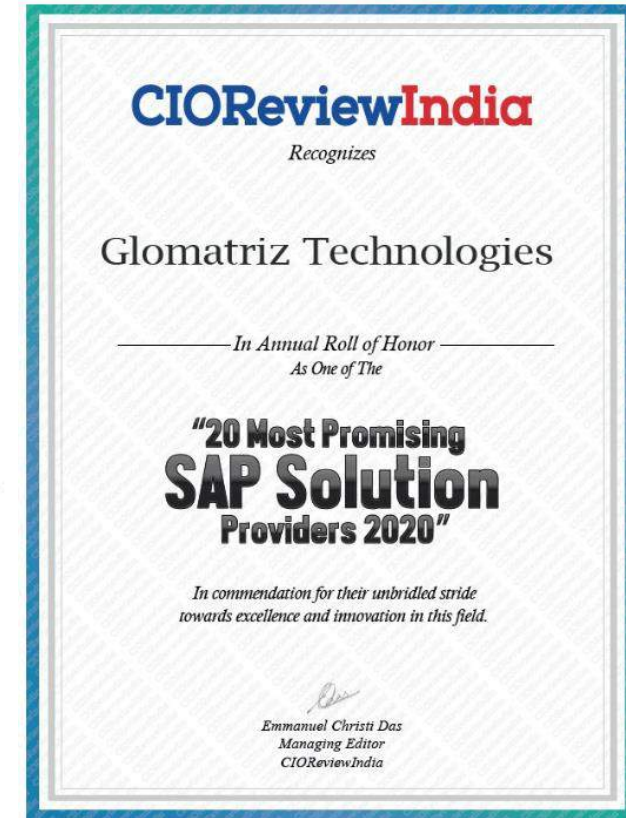


COVER STORY

GLOSAP CONSULTING GROUP
INTRODUCING BUSINESSES TO
AI & ROBOTICS

Though in its infancy, Robotics industry has already started making considerable strides across industries. We are interested to know about Glosap's strides in this domain.

Years before Glosap was a reality, I had made a remarkable career as an Engineering Manager in diverse industries like pharmaceutical, Engineering, trading and manufacturing. After building a good foundation and understanding of business needs and requirements, I was equipped to pursue masters in business administration (MBA), recognizing the huge potential of the IT industry and what will it do for businesses. I decided to make a leap from it, establishing Glosap Consulting Private Limited, Singapore in 2006. Demonstrating exceptional growth, Glosap group expanded its operations in Malaysia, Australia, New Zea-



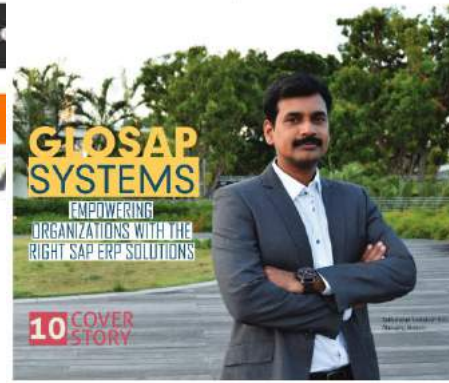
Glosap – Market Reach



HOME NEWS STORY VIDEO GALLERY WEBINAR BLOG CONTACT

News Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions

posted 3 weeks ago



ALWARPET TIMES Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions



Speaking on the occasion, said, Mr. Subbarayan Venkatesh Babu, CEO, Glosap Systems, "We are extremely excited, as we are observing a significant change in the way SME's are looking at exploiting technology to their benefit. Traditionally, the SME segment had difficulties in financing the requirements, but today, organizations recognize and understand the capabilities of ERP systems, and other advanced technology solutions. We have designed specialized template base implementation roadmap for verticals like Aerospace and precision component manufacturing, Automotive, Food processing etc for speedy project mapping and solution deployment."

Innovative solutions including Customer Relationship Management, Finance & Cash-flow, Human Resources, Quality Management and Managed Services etc., can save time and bring in efficiency within the system. With integrated solutions being available on Cloud, Mobility or Analytics, SMEs hailing from tier 2 & tier 3 cities in India are also being active users, in addition to the metros. The holistic SAP ERP solutions support all organizational functions irrespective of the size of the organization.

Chennai based Glosap Systems, is one of the fastest growing IT/ITES organizations in India, with major focus on SAP. Known for its commitment for customer centricity and outcome based solutions, Glosap Systems has consulted and deployed growth oriented tech strategies for notable SME's in the country.

With extended add-on functionalities integrated with applications for better work-flow, Glosap Systems has developed numerous industry specific solutions integrated to SAP Business One.

Liberty Times
30/10/2015
Page # 06

Glosap systems leads SME's with SAP solutions

Chennai based Glosap System, a leading organization offering SAP Solutions has consulted and deployed growth oriented tech strategies for notable SME's in the country.



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Glosap Systems is an Extended Business Member of Global Informat, with expertise in the SAP Solutions's deployment. Global Informat is a 3 Billion Enterprise Driving Technology Solutions for Enterprises & SMB's globally.

Chennai, 5 October 2015: Chennai based Glosap Systems, is one of the fastest growing IT/ITES organizations in India with major focus on SAP. Known for its commitment for customer centricity and outcome based solutions; Glosap Systems has consulted and deployed growth oriented tech strategies for notable SME's in the country.



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Glosap – Market Reach

PRESS RELEASE

Breaking News Delhi as Well No... Some Pomegranate a Day Keeps Lethal Diseases at

Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions

October 06 11:37 2015

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PRESS RELEASE

Breaking News 72 Runs to Seal 2-Match Test Series No... Deadly Earthquake Hits Afg

Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions

October 06 11:35 2015

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PRESS RELEASE

Breaking News me Pomegranate a Day Keeps Lethal Diseases at Bay New Delhi, Tues...

Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions

October 06 11:35 2015

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PRESS RELEASE

Breaking News Jodhpur, Tues... Sania Mirza Brings Laughter on Comedy Nights with Kapil

Chennai based Glosap Systems Leads SME Tech Advancements with SAP Solutions

October 06 11:36 2015

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SAP CONSULTANTS SPECIAL

OCTOBER 20 - 2016

Consultants Review

IN MY OPINION

Sej Kumar, VP - Internet of Things, SAP

CXO INSIGHTS

Srinivas Sai Nidhadhoolu, GM & Global Delivery Head - SAP, Wipro

Sobhan Venkatesh Babu, Managing Director

GLOSAP SYSTEMS

EMPOWERING ORGANIZATIONS WITH THE RIGHT SAP ERP SOLUTIONS

GLOSAP SYSTEMS:

Empowering Organizations with the Right SAP ERP Solutions

“The uniqueness in Glosap's solutions is to understand the real challenge of our market and offer sustainable solutions that are robust, scalable and to run enterprise better in the longer run”

cross platforms, applications and geographies for over a decade. Glosap Systems in India started in 2012 as a Global Innovation & Delivery Centre, it was well established primarily to cater to in-house industry Vertical SAP solutions, RFID, IoT Innovation, R&D and delivery for Clients of Glosap Group across the world. Subsequently, the company commenced business operations in India and gradually spread wings to the Middle East, Japan and Africa.

The Beginning

Mr Venkatesh Babu was working as a head of engineering in various sectors of the corporate including - pharmaceutical, chemical, engineering, manufacturing and trading. Gaining a good foundation and understanding of business processes, he eventually inspired him to take up a Masters in Business Administration (MBA). However, recognizing the large potential of the IT industry and what it is able to do for businesses, Mr Babu decided to make a foray into it, establishing GLOSAP Consulting Pvt Ltd in 2006. Singapore (P)G, Glosap Consulting Sdn Bhd in 2009, Malaysia and Lion Glosap Systems Pvt Ltd in 2012, India.

“By establishing Glosap Group, we could act as an extension for SME and L&E sectors, aiding them for successful

IT transformations by adopting automation and latest technology initiatives. We know their challenges, Local competition is nothing new to them, but increasing international and online competition has created newer challenges from a variety of sources. As a partner, Glosap helps them to streamline their processes. Optimizing the Cost, Increasing Productivity and efficiency across their organization. We look for innovative ways to do this at all levels by introducing the right solutions at an affordable price,” explains Venkatesh Babu, Managing Director, GLOSAP Group.

Glosap Group offers a complete SAP Solution and services and products such as enterprise resource planning (ERP), customer relationship management (CRM), RFID, IoT, MOBILITY solutions across Singapore, Malaysia, Indonesia and India. Having Global channel partnership with SAP & Microsoft, the firm's specialty lies in their SAP Business One (B1), SAP AB-in-One (A1), SAP HANA, SAP Business objects (BOB), Microsoft Dynamics NAV, CRM and Complete Indian GST Solution for Various Industries.

Providing IT based SAP Services Right from the inception Glosap's vision has to provide optimal

information, technology solutions and services to customers, with a strong SAP & Microsoft team of around 200+consultants across Asia, the company has catered its services to various industry verticals, including Aerospace, Healthcare, Chemical, Pharma, Engineering, F&E, FMCG, Manufacturing, Trading, Services, Transportation, Logistics and more.

While quality driven consulting service aids the clients in discerning the right SAP provider, the company also focuses on providing fully Integrated Enterprise solutions with GST that enhance the business solution of each client. I

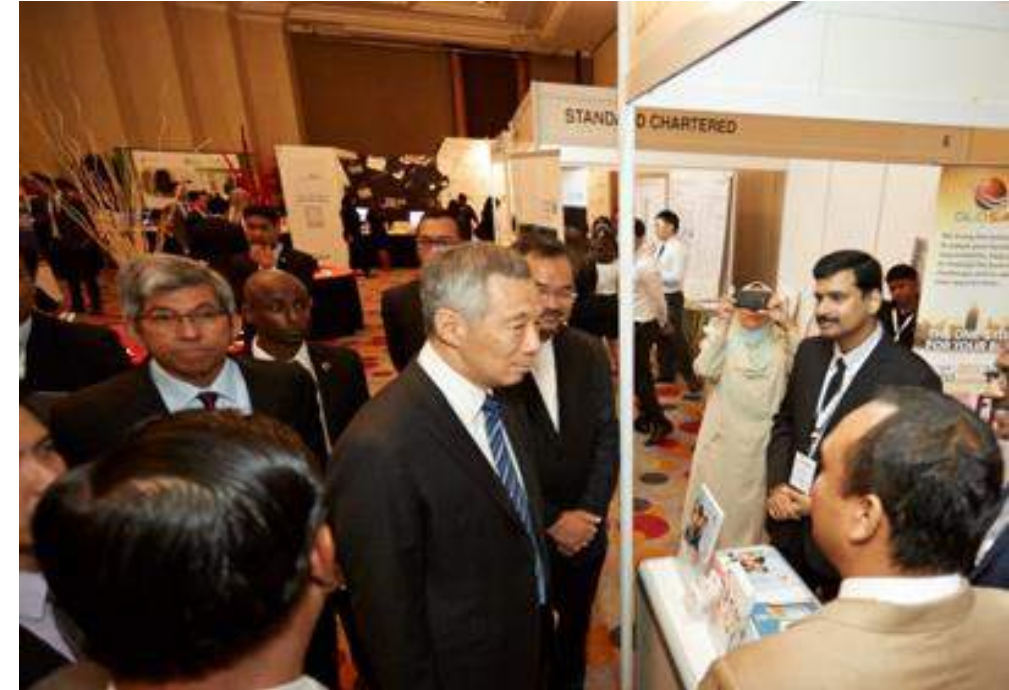
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Glosap Group - A Synopsis



SAP and Microsoft ERP & CRM Support Team



Singapore PM Lee Discussion with our team - 2014

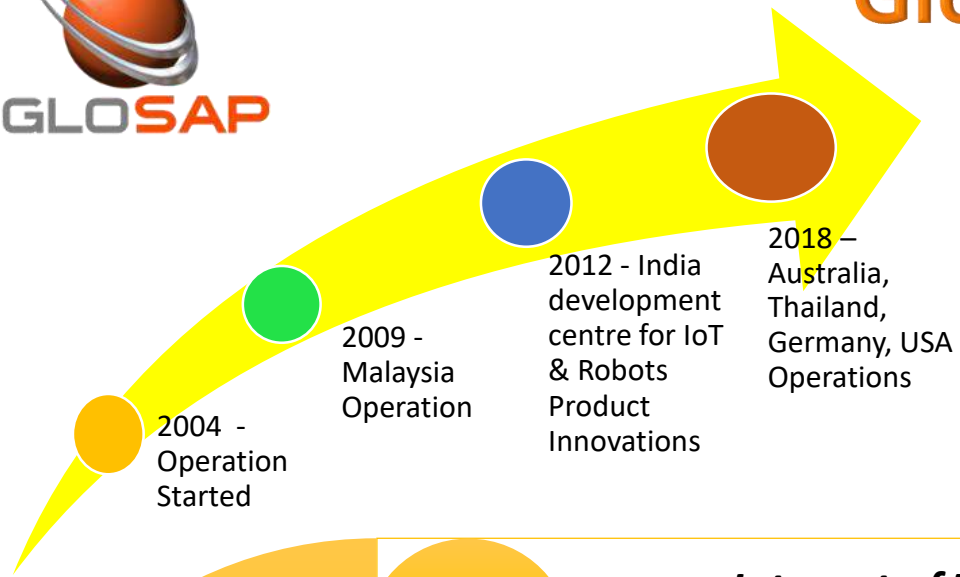


Glosap Group - A Synopsis

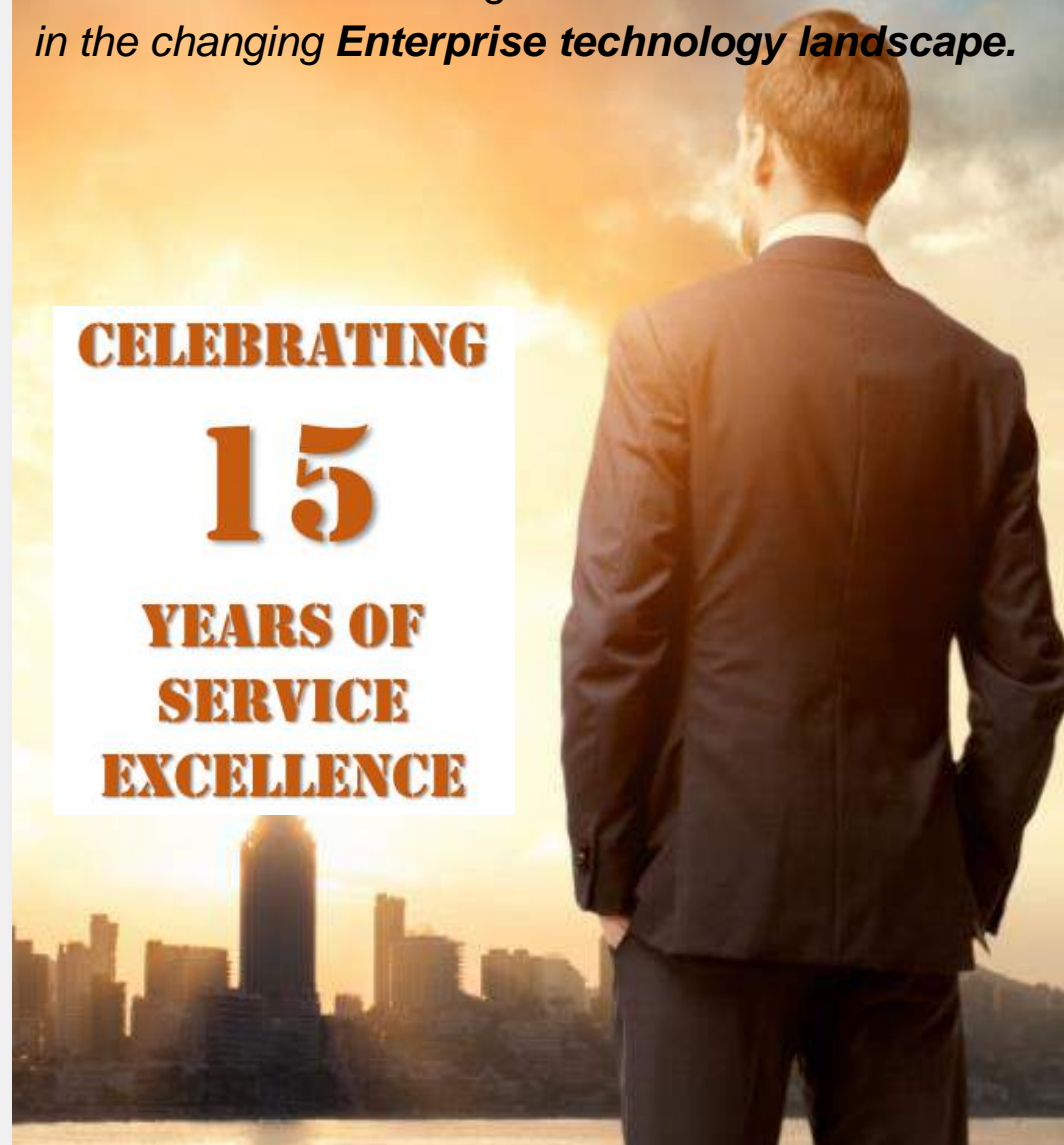
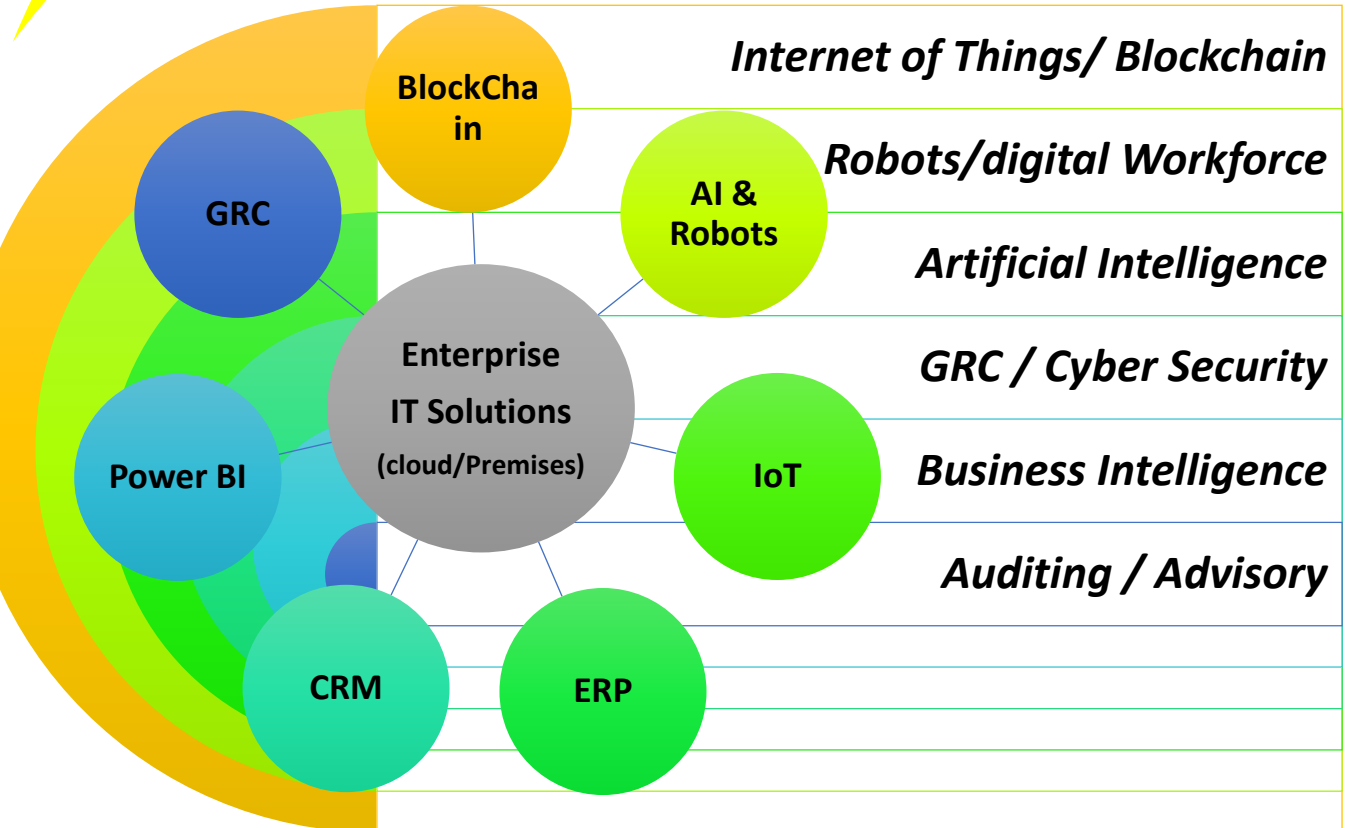




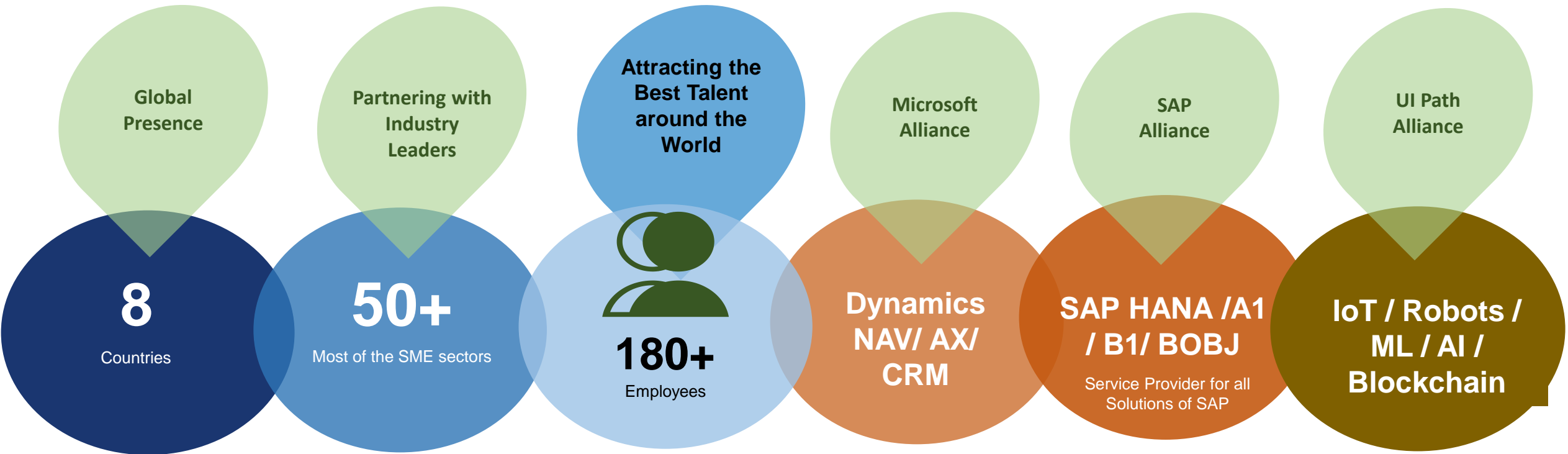
Glosap - A Synopsis



*From a **Conventional ERP Solution Provider** to an **Innovative State of Art Technology Provider** focused on orchestrating **Customer Value Networks** in the changing **Enterprise technology landscape**.*



Glosap Group - A Synopsis



- Consulting & Auditing Services
- Business Transformation Services
- Operational Transformation & Optimization
- IoT, Robotics Application, AI & Block chain Technology
- Innovative Solution Design & Developments
- Application Development & Support



Glosap – Dedicated Project & Support Team



Partnerships / Accreditations

SAP S/4 HANA Channel Partner / SAP Service Partner [SAP S/4 HANA, SAP B1 HANA]

Page 1 of 1

This certificate is current as of: Dec 23, 2019



CERTIFICATE

SAP India Private Limited hereby certifies that

Glomatriz Technologies Private Limited

Country : India

City : Chennai

is currently a PartnerEdge Silver partner, participating in following engagement model/s* and authorized for:

PE Sell

Sell Authorization-SAP Analytics

Sell Authorization-SAP HANA

Sell Authorization-SAP S/4HANA

Partnerships / Accreditations

UiPath [Gold Partnership] / Automation anywhere [Silver Partnership]

DocuSign Envelope ID: 420C56B2-5138-440B-8760-944886AF4784

UiPath

Tier Confirmation Letter

Whereas UiPath and Glosap Consulting Pte Ltd., headquartered 11 Woodland # 07-42 Woodlands 11, Singapore, 730613, Singapore (hereinafter referred to as the "**Partner**") have concluded a Master Partner Agreement on the date of 13/01/2019.

Whereas Partner has provided sufficient proof regarding the fulfillment of the requirements applicable for the Silver tier level, as stipulated in UiPath Business Partner Program Guide as available at www.uipath.com/partnerportal;

UiPath hereby confirms that at the date when this Confirmation Letter is provided, the Partner is qualified for the tier level Silver and is authorized to resell UiPath products and services.

UiPath further acknowledges that Partner has qualified personnel, in order to be able to provide customers with UiPath product implementation, support, training, consulting and other technical services, if required by customers, in accordance with the commercial terms agreed by Partner and the customers.

UiPath, its distributors, resellers and end users are subject to compliance with all international and national laws and regulations that apply to UiPath's products and services, including all U.S., E.U. and U.N. export controls, regulations and restrictions. If any further information is required, please send a written request at exportcontrol@uipath.com.

For the avoidance of any doubt, this letter does not constitute an endorsement, recommendation, or favoring of the Partner or any of its employees or contractors acting on its behalf. UiPath expressly disclaims liability for any decision based on this letter. The information is for informational purposes only and is not intended to provide business or other advice to any individual or entity. The recipient should consult with its internal departments before taking any action.

This Confirmation Letter is provided on 07/10/2019.

Yours Sincerely,

Roxana Sandulescu

DocuSigned by:

Roxana Sandulescu

10/7/2019 11:22



Master Reseller Agreement

This Master Reseller Agreement (the "**Agreement**"), made effective as of this 18th day of April, 2019 (the "**Effective Date**"), is entered into by and between Automation Anywhere, Inc. ("**AAI**"), a California Corporation with a principal place of business located at 633 River Oaks Parkway, San Jose CA 95134, USA and Glosap Consulting Pte Ltd, a Singapore ("**Reseller**") with a principal place of business located at 11 Woodlands Close #07-42 Woodlands 11 S 737853 As referenced herein, AAI and Reseller are individually a "**Party**" to, and collectively the "**Parties**" of, the Agreement.

GENERAL INSTRUCTIONS

*Note: The terms and conditions contained in this Agreement cannot be modified or otherwise changed by Reseller without the express written consent of AAI. In order to take advantage of the benefits hereunder, RESELLER MUST (a) **completely fill in the form fields** including: (1) The Preamble fields for Reseller Name, Formation and Type of Entity, and Reseller's Principle Place of Business; (2) the Territory selection under Section 1 of this Agreement; and (3) Reseller Name, Name and Title of the Individual Executing on Reseller's behalf in the Signature Block at the end of this Agreement; (b) **provide initials** under the selected Partner Program in Section D of the Reseller Partner Program Annex A; AND (c) **execute this Reseller Agreement** by either electronic or wet signature).*



ConverSight.ai
Conversational AI-driven Analytics & Actions
Insightful Actions. Instantly. Anywhere.

gener8tor BELIEVE • KINTE • ACHIEVE
techstars Gartner

Robots \ Digital Work forces \ Virtual Employees

Robots / Digital
Workforce /
Process
Automation
(RPA) & IoT

Robots / Digital Work forces use software with artificial intelligence (AI) and machine learning (ML) capabilities to handle high-volume, repeatable tasks that previously required humans to perform. These tasks can be queries, calculations and maintenance of records and transactions, etc.,

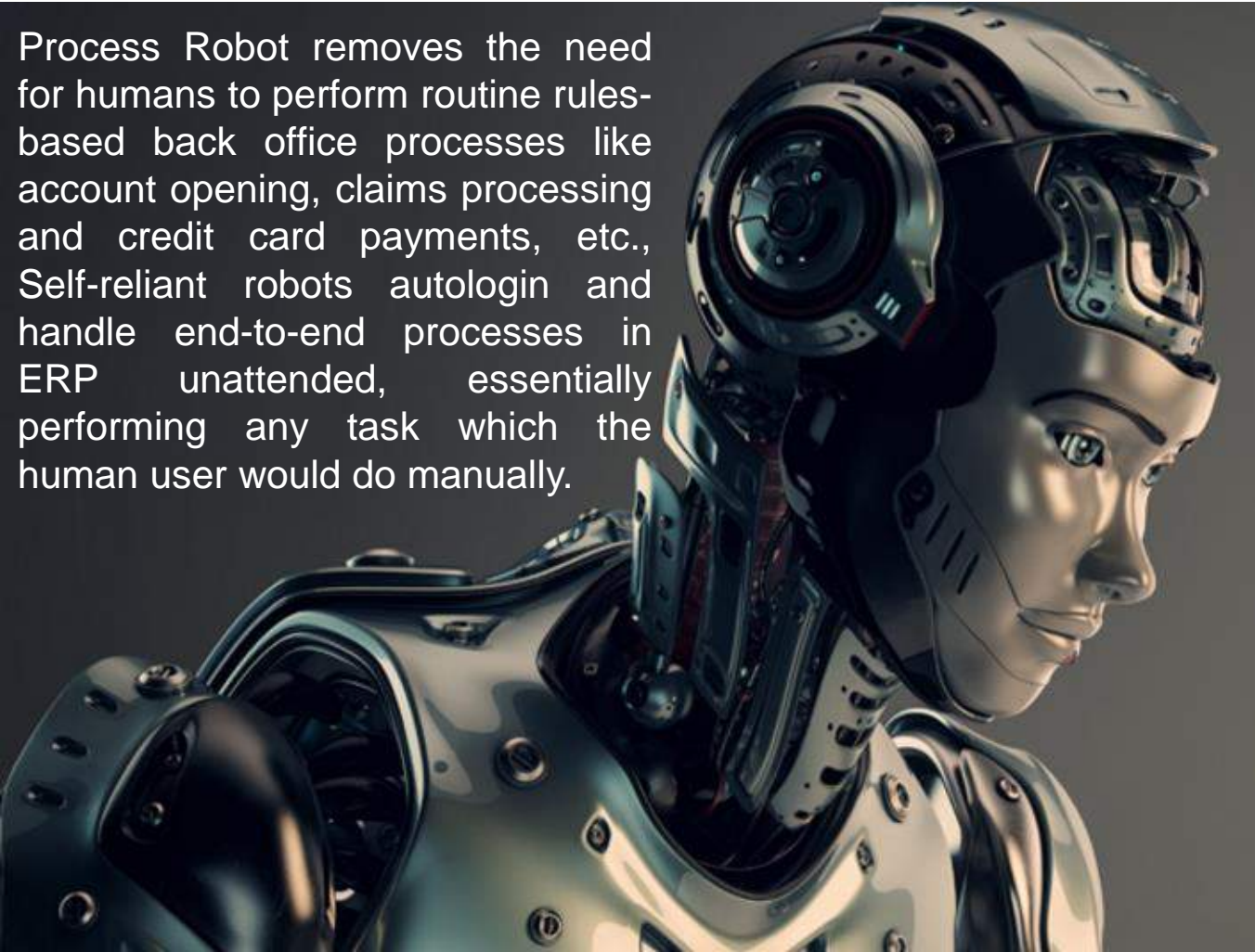
RPA is all about automating repetitive activities to make them faster and less labour-intensive, while producing higher quality data. Automating processes with a robot is common across all transactional business processes including finance transaction processing, personnel and customer related activities.

Business Process Automation – RPA & IoT

Robotic Process Automation (RPA) & IoT

Robotic Process Automation (RPA) solution, empowers enterprises to **dramatically reduce operational costs, increase efficiency, improve productivity and accelerate performance.**

Process Robot removes the need for humans to perform routine rules-based back office processes like account opening, claims processing and credit card payments, etc., Self-reliant robots autologin and handle end-to-end processes in ERP unattended, essentially performing any task which the human user would do manually.



Robotics Process Automation (RPA) is at the forefront of human-computer technology and provides players in the industry with a **virtual workforce** that is **ruled based** and is set up to connect with your company's systems in the same way as **your existing users**. With robotics, you can **automate and build** a platform for your **front office, back office and support** functions.

Robotic process automation, cognitive computing and the **Internet of Things (IoT)** will profoundly impact and transform the **workforce of the future across the Industry sector**

Cost Saver
80%

Time Saver
80%

Improved Quality

Scalable Solutions

MEASURABLE RESULTS IN A SHORT SPAN [AI & ROBOTS]

Enterprise wide RPA in 6 - 8 months

End-to-End process level in 8 - 10 weeks

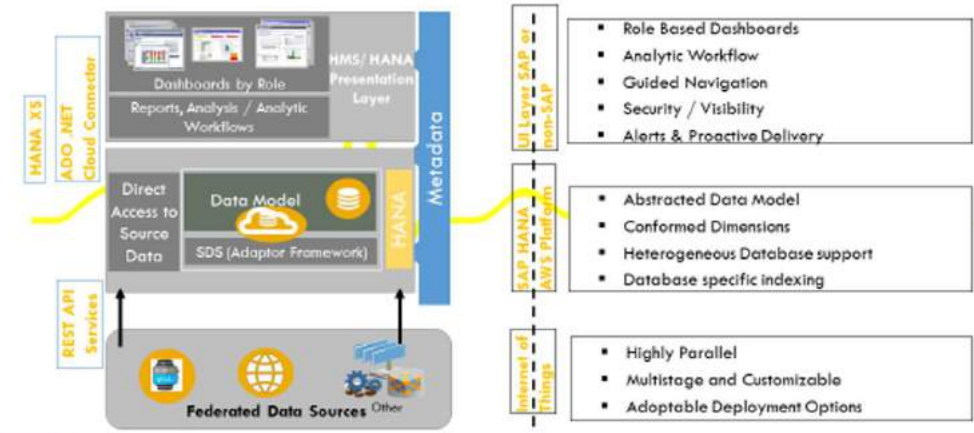
Interaction level in 6 - 8 weeks

Transaction level in 3 to 4 weeks

Activity level in less than 10 days

- Risk-free Deployment
- Assured Intelligence and Predictable Results
- Incremental Benefits
- Substantial Cost Reduction
- Lower TCO and Higher ROI





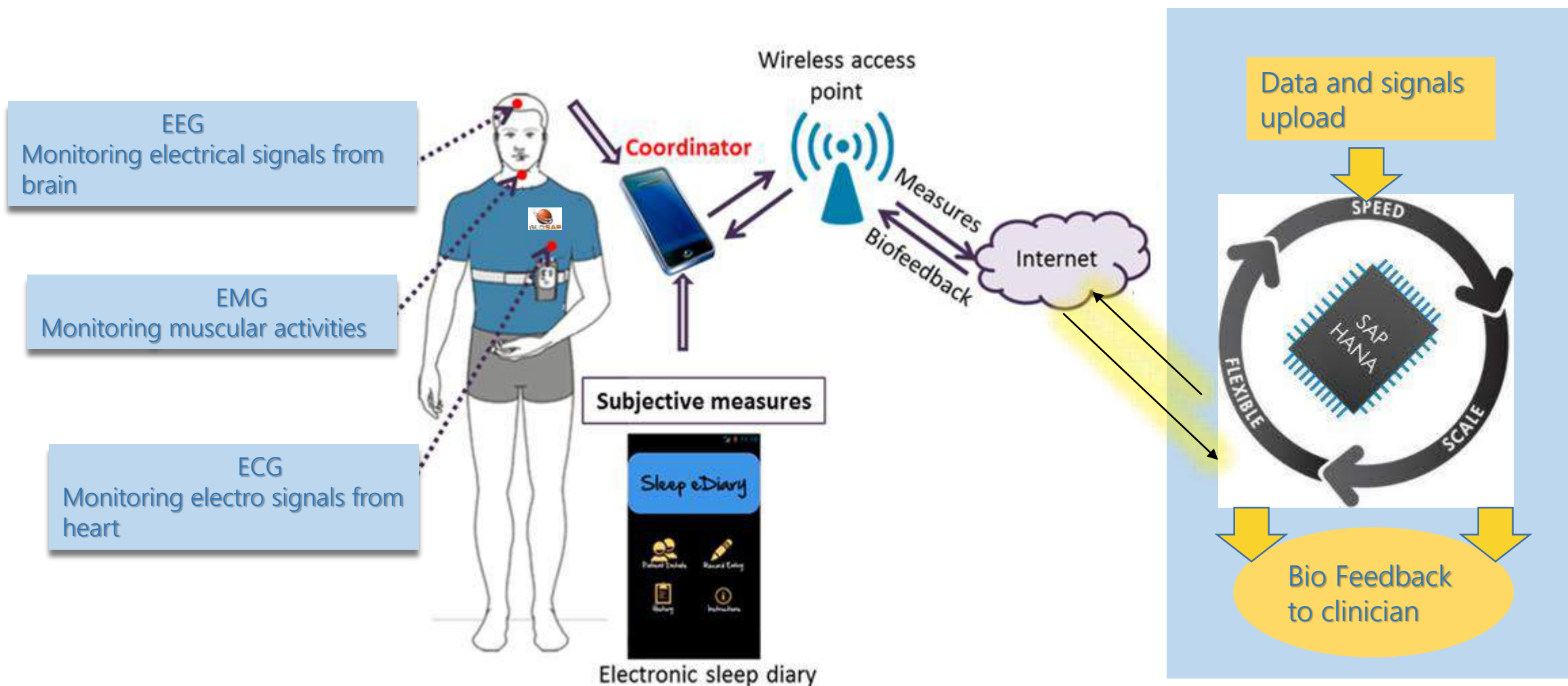
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IoT & AI enabled
(Health Care & Hospital
Management)

Hospital
Management
Solutions (IoT)

AyuSmat – Visualization of Data Flow (Machine to Machine & IoT)



Glosap Group – IP Products

SAP Approved HANA Solution [IoT] – A1 & B1 (Health Care & Smart Hospital Management) (HANA / SQL)



Hello Glosap,

I am pleased to inform that Glosap's solution **AyuSmat** has been successfully validated.

We will continue to work with you to complete the next steps in the Value Engineering phase. Will send out a separate mail on that.

As discussed during the meeting, you might find it beneficial to get '**Powered by SAP HANA**' certification from the SAP Integration & Certification Center (ICC). The SAP ICC '**Powered by SAP HANA**' certification is exclusively for the validated startups within the SAP Startup Focus Program. The benefits are:

- a. Use of the '**Powered by SAP HANA**' logo
- b. Promotion on the '**Powered by SAP HANA**' pages on [SAPHANA.com](https://www.saphana.com)

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Cyber Security
& IT Infra
Solutions

Glosap– Cyber Security (IT Infra & Security Solutions)

We solve complex infrastructure challenges and accelerate product delivery to take your business to the next level. We are highly entrepreneurial and agile, our consultants bring a diverse and comprehensive range of skills to assist you for building **long-term strategic relationships.**



Software Defined
Datacenter & Cloud



Next-Gen Networking
Solution



Enterprise IT Security
Solution

Our next-generation security solutions provide comprehensive visibility of network traffic based on applications.



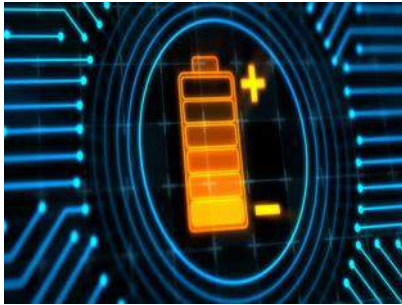
IT Infrastructure



Industry
Challenges



Blockchain Solutions



Future Batteries

Track discrete product performance like Lithium batteries and Electronics



Mining, Utilities & Resources

Retail energy trading and carbon credit solutions



Manufacturing

Reduce Warranty Costs and authenticate Genuine Parts usage



Insurance

Reduce fraudulent claims - Motor Vehicle and Health Insurance



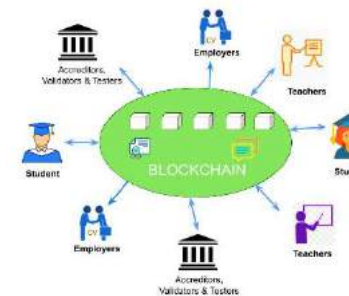
Agriculture

Track Farm to Fork for Agri products and Live Stocks



Finance Services

Credit scoring and risk assessments for Asset Backed Securities



University Certificates Digital Certificates On Blockchain Security



Supply chain

Blockchain Platform Seamless, paperless journey from Purchase to Payments

Glosap Group – Products



TICKET MANAGEMENT SOFTWARE |



CALL CENTRE MANAGEMENT SOFTWARE |



HUMAN RESOURCE MANAGEMENT SOFTWARE |



PAY-ROLL SOFTWARE |

Glosap – SAP HANA Solution & Services



SAP Business
All-in-One

SAP Business
One

Glosap is one of the leading Partners
for SAP HANA (A1 & B1)

SAP S/4 HANA

SAP HANA



Glosap – ME & LE ERP Solution & Services



SAP Business
All-in-One

SAP S/4HANA ERP



SAP S/4HANA is a real-time enterprise resource management suite for digital business. It is built on our advanced in-memory platform, SAP HANA, and offers a personalised, consumer-grade user experience with SAP Fiori. Deployable in the cloud or on premise, SAP S/4HANA can drive instant value across all lines of business – no matter your industry or business size..

- Capture all of your business information in a single, scalable system
- Get answers to your most pressing questions with integrated business intelligence
- Give employees on-the-go access to the software via an intuitive mobile app
- Deploy on premise or in the cloud in as little as 12 to 16 weeks*

SAP S/4 HANA



SAP Business One Glosap – SME ERP Solution & Services



SAP Business One

Need more than accounting tools? Manage every aspect of your small or **midsize business with SAP Business One**

Gain greater control over your SME or subsidiary with SAP Business One, business management software designed to grow with you. Trusted by over 50,000 companies in 150 countries, this single solution streamlines your key processes – from accounting and CRM to supply chain management and purchasing.

A blue rectangular button with a white speech bubble icon and the text "Contact Us" in white.

Contact Us

- ✓ Capture all of your business information in a single, scalable system
- ✓ Get answers to your most pressing questions with integrated business intelligence
- ✓ Give employees on-the-go access to the software via an intuitive mobile app
- ✓ Deploy on premise or in the cloud in as little as 6 to 8 weeks*

The logo for SAP HANA, with "SAP" in blue and "HANA" in orange, separated by a diagonal line.

SAP HANA

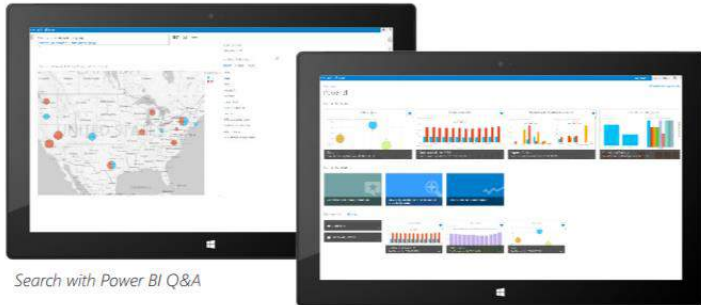


Microsoft Dynamics AX 2012 R3

Dynamics 365



Start screen of Microsoft Dynamics Business Analyzer



Search with Power BI Q&A

Power BI Sites

Microsoft Dynamics AX (formerly Axapta) is a comprehensive end-to-end enterprise resource planning (ERP) solution for **midsize and large organisations**.

Microsoft's ERP solution delivers value faster by maximising your customer engagement, simplifying business processes and operations across your organisation, and providing users with a familiar and easy to learn system. Microsoft Dynamics AX is a multi-language and multi-currency ERP with comprehensive global business management features for financials, human resources, and operations management.

The AX solution has industry capabilities for Retailers, Professional Service industries, Financial Service businesses, Manufacturers, Public sector organisations.

- **Real-time insights** in a mobile, familiar and easy-to-use experience to be more productive, faster
- **Improve business planning** through predictable implementation. Be more productive, faster
- **Supports growth** With the flexibility of the cloud, scale globally and grow at your own pace.



Glosap – SME ERP Solution & Services



Microsoft Dynamics NAV

Dynamics 365



Dynamics NAV works like the familiar Microsoft Office tools you already use, working seamlessly with Outlook, Word, and Excel to help you complete common tasks right from your Inbox. And you get the same powerful capabilities across iOS, Android, and Windows platforms for a consistent, more secure experience across your desktop, laptop, and mobile device. So you get things done wherever you need to work.

Deploy a system that does everything you need to achieve more.

- Financial management and accounting
Manage your cash, assets, and banking.
- Supply chain, manufacturing, and operations
Track and manage your production, inventory, orders, and vendors.
- Sales and service
Manage your contacts, sales opportunities, and service contract.
- Project management
Create estimates, track projects, and manage capacity.
- Business intelligence and reporting
Get a holistic view of your business and make informed decisions.
- Support for international currencies
Compete globally using multiple currencies and languages.
- Flexible deployment
Deploy on-premises or in the cloud, whichever model best fits your business.



Glosap – SME CRM Solution & Services



Dynamics 365 across your business

Dynamics 365



What is CRM?

CRM stands for customer relationship management. It's a category of integrated, data-driven solutions that improve how you interact and do business with your customers. CRM systems and applications are designed to manage and maintain customer relationships, track engagements and sales, and deliver actionable data—all in one place.

Motivate your sales team with the perfect mix of information and collaboration. Easy-to-use dashboards help you set smart goals and monitor results. Built-in Help helps you align your team's actions with best practices. And gamification encourages healthy competition. Close deals faster by working efficiently, collaborating, and applying contextual insights from your sales management software.

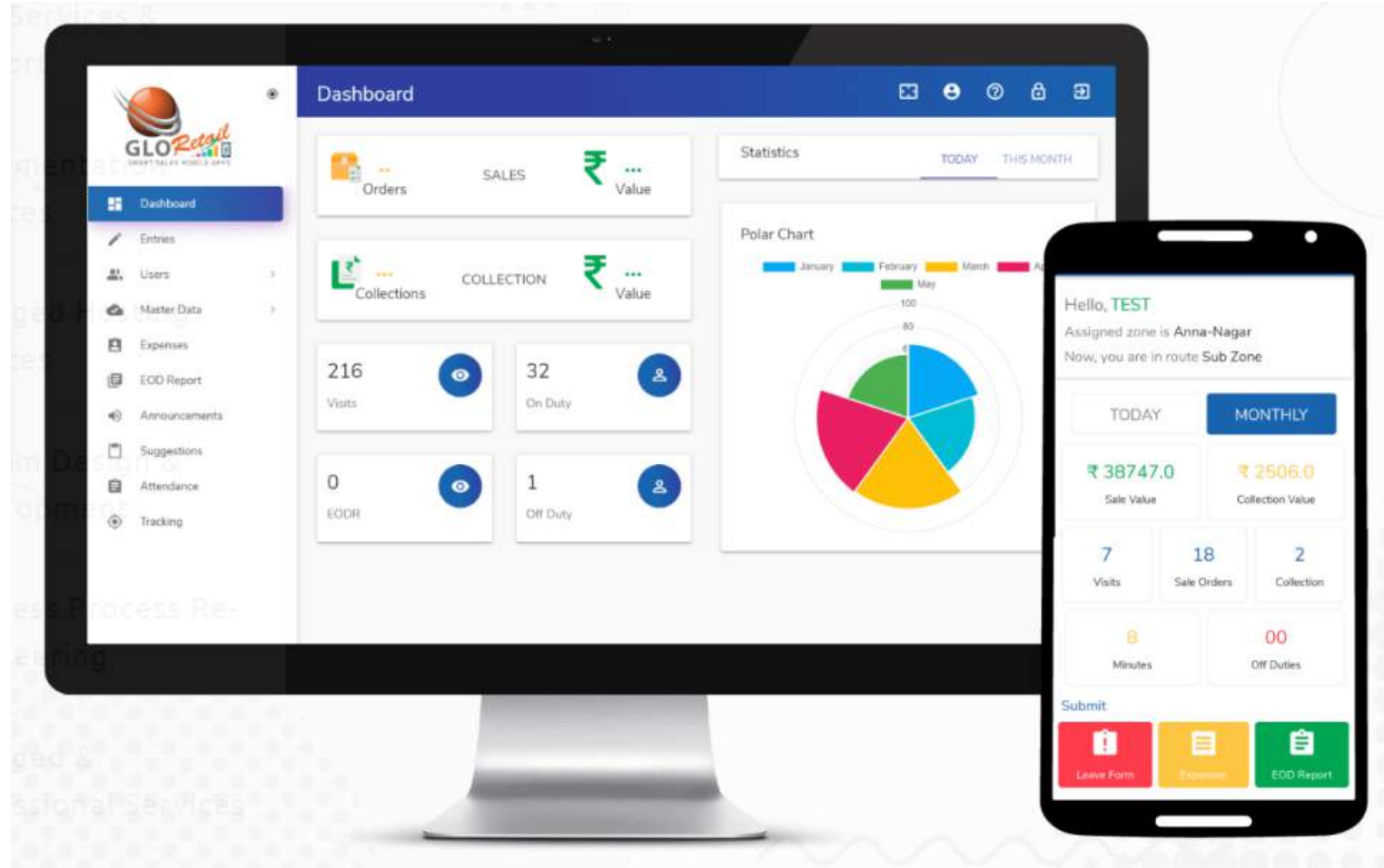
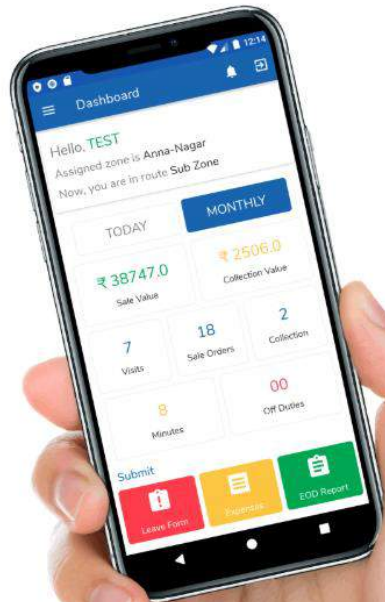
Glomatriz – Salesforce Smart Tracking App



Retail Apps
(GloRetail)

Streamlines your retail business with real time Field data from each salesperson

Unify your data in GloRetail for a single point of truth about your Sales progress, inventory, operations and customers that helps you deliver on your brand promise.



Business Process Automation – Enterprise Transformation

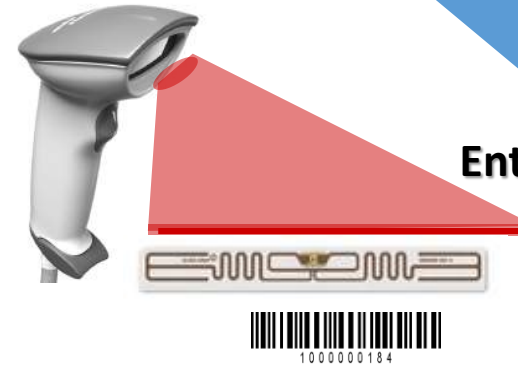
Automation of
Business
Processes &
Mobility

*Business Process Re-engineering and Business Process Automation are the jargons of today's Manufacturing & Retail Industries Mantra. From **Barcode** to **RFID** there are ways to Automate and reduce manpower and increase efficiency!*

Barcode enables
Automation

RFID is
Transformational

Enterprise Operational Visibility

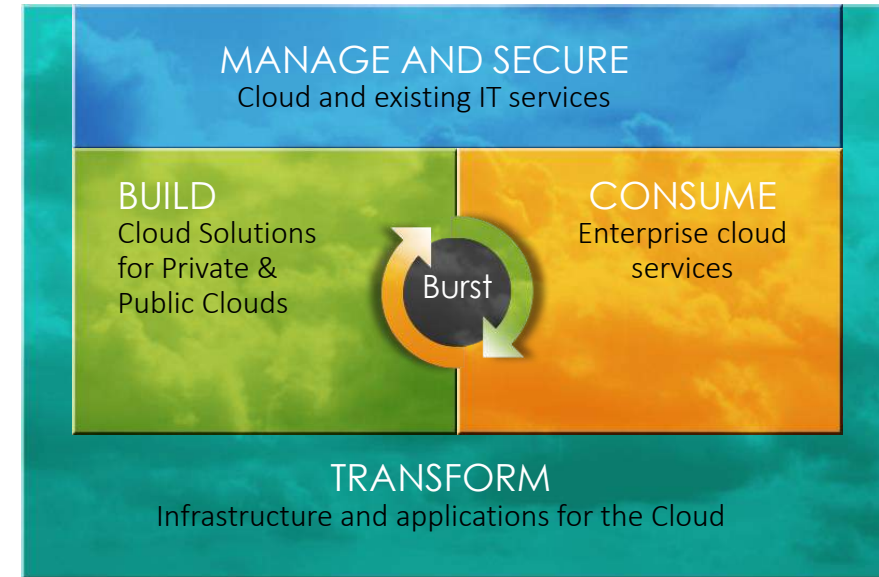


- Built in business designs that the IT operating environment be optimized for flexibility and resilience.
- Integrated solutions for
 - SAP All in One
 - SAP Business One
 - Microsoft NAV/BC
- Solutions are build in dot net which can be integrated with any software currently in IT market.

Cloud – One Point of View

Source hardware and applications infrastructure as a service so you can focus on supporting and innovating your business

Cloud Enabled Solutions



With IT becoming more and more indispensable in any vertical of Industry, the affordability of having own Infrastructure and the expenses of Managing/ Maintaining it becomes a challenge....

- With the evolution of Cloud solutions it eases off the financial pressure and provides everyone an easy access to IT solution.
- **Glosap** being a partner of 'Amazon Web Services' & " Azure" has skilled resources who are well versed in handling all models of Cloud Solutions.
- **Glosap** already provides Cloud Based Solutions to many of our existing customers in **ERP** and **CRM** space. (**SAP & Microsoft Solutions**)

Reference – SAP Projects



Company	Keppel Land International Limited
Industry	Construction & Engineering
Project	SAP A1 Implementation (50+ users)
Modules	SAP HR (PA, OD, TM and Pay-Roll)
Key Challenges	Singapore & Indonesia Roll-Outs



Company	Rubicon International Limited
Industry	Oil & Off shore
Project	SAP Mobility & Support (25 users)
Modules	SAP Mobility & Auto - ID
Key Challenges	Singapore, Thailand & Philippines Roll-Outs



Company	TGD Limited
Industry	Construction & Services
Project	SAP Projects & Support (20 users)
Modules	SAP ECC & BW
Key Challenges	Singapore & Consolidation



Company	CSC Technology Singapore Pte Ltd
Industry	Business Solution & Services
Project	SAP ECC - SG,MY,TH,PH,ID,KR and TW (8 Roll outs)
Modules	SAP FI, CO, SD, MM, HR & Bank Interfaces



Reference – SAP Projects



Company	Bunge Agribusiness – USA and SG
Industry	Global Trading, Commodities
Project	SAP GTM and TEAMS
Modules	FI, CO, SD, CS, HR, MM, WM & QM



Company	Transcend Technologies
Industry	Equipments for Hi-Tech Industry
Project	SAP Solution – Trading & Service
Modules	FI,CO,SD,HR,MM,WM



Glosap SAP Projects

Company	Country	Projects
<u>Proton Ecore</u>	Malaysia	Technical Implementation
<u>Buma</u>	Indonesia	SAP SD,MM Implementation
<u>DSTA</u>	Singapore	Basis Administration
<u>Zuelling Pharma</u>	Philippines	SAP Implementation
<u>TESA</u>	Singapore	Finance Project
<u>Sime Darby</u>	Malaysia	SAP Implementation
<u>ECER</u>	Malaysia	SAP Support
<u>iPerintis</u>	Malaysia	SAP Basis Administration
<u>SAP</u>	Malaysia	PLM Training
<u>SAP</u>	Singapore	PP\PI Training



Company	KTC Group Holdings Pte Ltd
Industry	Construction, Mining & Trading (SG+ID)
Project	SAP A1 Implementation (100+ users)
Modules	FI, CO, SD, MM, WM, PM, PS QM
Key Challenges	Diverse Industry Focus (16 Companies)



Events – (SAP)



Events – (MS Dynamics)





Glosap - SAP & Microsoft ERP and CRM Clients (Industry wise)



Glosap Partners



Business Partners



Public Listed companies



Government Organisations



Manufacturing & Trading



Transports & Travels



Logistics & 3PL



Consulting & Services



Engineering & Contructions



Trading & Commodities



Food & Processing (FMCG)



Aerospace & IMC



Retail & POS



Pharma & Chemicals



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